### **Hoa Phat Group Joint Stock Company**

## **BALANCE SHEET**

As at Mar. 31, 2008

	120 40 12420 2	, = 0 0 0			Unit: VND
N	o. ASSETS	Code	Note	Mar. 31, 2008	Jan. 01, 2008
	1	2	3	,	· · · · · · · · · · · · · · · · · · ·
A	SHORT-TERM ASSETS (100 = 110+120+130+140+150)	100		3,921,452,835,007	3,135,512,550,218
I	Cash & Cash equivalents	110		405,294,059,399	399,322,647,501
	1 Cash	111	V.01	235,594,059,399	193,322,647,501
	2 Cash equivalents	112		169,700,000,000	206,000,000,000
II	Short-term financial investments	120	V.02	169,120,000,000	266,000,000,000
	1 Short-term investments	121		169,120,000,000	266,000,000,000
III	Short-term receivables	130		1,418,487,550,423	784,381,315,064
	1 Trade accounts receivables	131		717,248,469,335	570,094,149,172
	2 Prepayment to suppliers	132		694,168,718,980	217,069,003,458
	5 Other receivables	135	V.03	14,636,202,299	4,784,002,625
	6 Provision for short-term doubtful debts	139		(7,565,840,191)	(7,565,840,191)
IV	Inventories	140		1,812,619,928,028	1,580,078,042,688
	1 Inventories	141	V.04	1,813,164,840,285	1,581,360,954,945
	2 Provision for devaluation of inventories	149		(544,912,257)	(1,282,912,257)
$\mathbf{V}$	Other short-term assets	150		115,931,297,157	105,730,544,965
	1 Short-term prepaid expenses	151		12,136,603,360	9,230,945,908
2	VAT deductible	152		32,979,349,546	29,846,066,478
	3 Tax and accounts receivable from State budget	154	V.05	4,232,952	4,232,952
	4 Other short-term assets	158		70,811,111,299	66,649,299,627
В	LONG-TERM ASSETS $(200 = 210+220+240+250+260)$	200		1,648,861,100,741	1,621,282,269,054
I	Long-term receivables	210		259,867,458,500	239,429,372,500
	4 Other long-term receivables	218	V.07	259,867,458,500	239,429,372,500
II	Fixed assets	220		955,220,303,251	950,048,782,543
	1 Tangible fixed assets	221	V.08	867,350,628,479	866,051,056,425
	- Historical cost	222		1,298,915,683,673	1,256,775,162,733

	- Accumulated depreciation	223		(431,565,055,194)	(390,724,106,308)
	2 Finance leases fixed assets	224	V.09	14,559,530,746	14,959,391,455
	- Historical cost	225		19,396,289,198	19,396,289,198
	- Accumulated depreciation	226		(4,836,758,452)	(4,436,897,743)
	3 Intangible fixed assets	227	V.10	40,514,692,895	40,827,966,713
	- Historical cost	228		44,522,327,623	44,522,327,623
	- Accumulated depreciation	229		(4,007,634,728)	(3,694,360,910)
	4 Construction in progress	230	V.11	32,795,451,131	28,210,367,950
III	Property investment	240	V12	6,812,136,094	7,206,963,211
	- Historical cost	241		9,429,464,991	9,429,464,991
	- Accumulated depreciation	242		(2,617,328,897)	(2,222,501,780)
IV	Long-term financial investments	250		392,259,430,415	392,259,430,415
	2 Investment in associate or joint-venture companies	252		192,239,430,415	192,239,430,415
	3 Other long-term investments	258	V.13	200,020,000,000	200,020,000,000
V	Other long-term assets	270		34,701,772,481	32,337,720,385
	1 Long-term prepaid expenses	271	V.14	20,253,040,813	18,993,576,693
	2 Deferred income tax assets	272	V.21	14,405,387,348	13,300,799,372
	2 Deferred mediae tax assets	212	V . 2 I	14,405,507,540	13,300,777,372
	3 Others	273	V .21	43,344,320	43,344,320
			V.21		
No	3 Others  TOTAL ASSETS (270 = 100+200)  CAPITAL SOURCE	273 270 Code	Note_	43,344,320 5,570,313,935,748 Mar. 31, 2008	43,344,320 4,756,794,819,272 Jan. 01, 2008
A	3 Others  TOTAL ASSETS (270 = 100+200)  CAPITAL SOURCE  LIABILITIES (300 = 310+330)	273 <b>270</b>		43,344,320 5,570,313,935,748 Mar. 31, 2008 1,892,139,199,813	43,344,320 4,756,794,819,272 Jan. 01, 2008 1,533,364,217,971
	3 Others  TOTAL ASSETS (270 = 100+200)  CAPITAL SOURCE  LIABILITIES (300 = 310+330)  Short-term liabilities	273 270 Code		43,344,320 5,570,313,935,748 Mar. 31, 2008 1,892,139,199,813 1,627,084,959,210	43,344,320 4,756,794,819,272 Jan. 01, 2008 1,533,364,217,971 1,268,386,837,443
A	3 Others  TOTAL ASSETS (270 = 100+200)  CAPITAL SOURCE  LIABILITIES (300 = 310+330)  Short-term liabilities  1 Short-term borrowing	273 270 Code 300 310		43,344,320 5,570,313,935,748 Mar. 31, 2008 1,892,139,199,813 1,627,084,959,210 1,121,266,789,374	43,344,320 4,756,794,819,272 Jan. 01, 2008 1,533,364,217,971
A	TOTAL ASSETS (270 = 100+200)  CAPITAL SOURCE  LIABILITIES (300 = 310+330)  Short-term liabilities  1 Short-term borrowing 2 Trade accounts payable	273 270 Code 300 310 311 312	Note _	43,344,320 5,570,313,935,748 Mar. 31, 2008 1,892,139,199,813 1,627,084,959,210 1,121,266,789,374 293,768,600,383	43,344,320 4,756,794,819,272 Jan. 01, 2008 1,533,364,217,971 1,268,386,837,443 653,132,655,452 328,712,116,589
A	TOTAL ASSETS (270 = 100+200)  CAPITAL SOURCE  LIABILITIES (300 = 310+330)  Short-term liabilities  1 Short-term borrowing 2 Trade accounts payable 3 Advances from customers	273 270 Code 300 310 311 312 313	Note_ V.15	43,344,320 5,570,313,935,748 Mar. 31, 2008 1,892,139,199,813 1,627,084,959,210 1,121,266,789,374 293,768,600,383 57,763,309,890	43,344,320 4,756,794,819,272 Jan. 01, 2008 1,533,364,217,971 1,268,386,837,443 653,132,655,452 328,712,116,589 75,210,770,196
A	TOTAL ASSETS (270 = 100+200)  CAPITAL SOURCE  LIABILITIES (300 = 310+330)  Short-term liabilities  1 Short-term borrowing  2 Trade accounts payable  3 Advances from customers  4 Taxes and payable to state budget	273 270 Code 300 310 311 312 313 314	Note _	43,344,320 5,570,313,935,748 Mar. 31, 2008 1,892,139,199,813 1,627,084,959,210 1,121,266,789,374 293,768,600,383	43,344,320 4,756,794,819,272 Jan. 01, 2008 1,533,364,217,971 1,268,386,837,443 653,132,655,452 328,712,116,589
A	TOTAL ASSETS (270 = 100+200)  CAPITAL SOURCE  LIABILITIES (300 = 310+330)  Short-term liabilities  1 Short-term borrowing  2 Trade accounts payable  3 Advances from customers  4 Taxes and payable to state budget  5 Payable to employees	273 270 Code 300 310 311 312 313	Note	43,344,320 5,570,313,935,748 Mar. 31, 2008 1,892,139,199,813 1,627,084,959,210 1,121,266,789,374 293,768,600,383 57,763,309,890	43,344,320 4,756,794,819,272 Jan. 01, 2008 1,533,364,217,971 1,268,386,837,443 653,132,655,452 328,712,116,589 75,210,770,196 113,937,336,138 14,744,808,426
A	TOTAL ASSETS (270 = 100+200)  CAPITAL SOURCE  LIABILITIES (300 = 310+330)  Short-term liabilities  Short-term borrowing  Trade accounts payable  Advances from customers  Taxes and payable to state budget  Payable to employees  Payable expenses	273 270 Code 300 310 311 312 313 314	Note_ V.15	43,344,320 5,570,313,935,748 Mar. 31, 2008 1,892,139,199,813 1,627,084,959,210 1,121,266,789,374 293,768,600,383 57,763,309,890 102,365,487,170	43,344,320 4,756,794,819,272 Jan. 01, 2008 1,533,364,217,971 1,268,386,837,443 653,132,655,452 328,712,116,589 75,210,770,196 113,937,336,138
A	TOTAL ASSETS (270 = 100+200)  CAPITAL SOURCE  LIABILITIES (300 = 310+330)  Short-term liabilities  1 Short-term borrowing 2 Trade accounts payable 3 Advances from customers 4 Taxes and payable to state budget 5 Payable to employees 6 Payable expenses 9 Other short-term payables	273 270 Code 300 310 311 312 313 314 315 316 319	Note	43,344,320 5,570,313,935,748 Mar. 31, 2008 1,892,139,199,813 1,627,084,959,210 1,121,266,789,374 293,768,600,383 57,763,309,890 102,365,487,170 10,624,250,119	43,344,320 4,756,794,819,272 Jan. 01, 2008 1,533,364,217,971 1,268,386,837,443 653,132,655,452 328,712,116,589 75,210,770,196 113,937,336,138 14,744,808,426
A	TOTAL ASSETS (270 = 100+200)  CAPITAL SOURCE  LIABILITIES (300 = 310+330)  Short-term liabilities  1 Short-term borrowing  2 Trade accounts payable  3 Advances from customers  4 Taxes and payable to state budget  5 Payable to employees  6 Payable expenses  9 Other short-term payables  Long-term liabilities	273 270 Code 300 310 311 312 313 314 315 316 319 330	Note	43,344,320 5,570,313,935,748 Mar. 31, 2008 1,892,139,199,813 1,627,084,959,210 1,121,266,789,374 293,768,600,383 57,763,309,890 102,365,487,170 10,624,250,119 17,909,240,682 23,387,281,592 265,054,240,603	43,344,320 4,756,794,819,272 Jan. 01, 2008 1,533,364,217,971 1,268,386,837,443 653,132,655,452 328,712,116,589 75,210,770,196 113,937,336,138 14,744,808,426 13,722,667,471 68,926,483,171 264,977,380,528
A I	TOTAL ASSETS (270 = 100+200)  CAPITAL SOURCE  LIABILITIES (300 = 310+330)  Short-term liabilities  Short-term borrowing  Trade accounts payable  Advances from customers  Taxes and payable to state budget  Payable to employees  Payable expenses  Other short-term payables  Long-term liabilities  Other long-term payables	273 270 Code 300 310 311 312 313 314 315 316 319 330 333	V.15 V.16 V.17 V.18	43,344,320 5,570,313,935,748 Mar. 31, 2008 1,892,139,199,813 1,627,084,959,210 1,121,266,789,374 293,768,600,383 57,763,309,890 102,365,487,170 10,624,250,119 17,909,240,682 23,387,281,592 265,054,240,603 202,473,168,562	43,344,320 4,756,794,819,272 Jan. 01, 2008 1,533,364,217,971 1,268,386,837,443 653,132,655,452 328,712,116,589 75,210,770,196 113,937,336,138 14,744,808,426 13,722,667,471 68,926,483,171 264,977,380,528 201,620,976,102
A I	TOTAL ASSETS (270 = 100+200)  CAPITAL SOURCE  LIABILITIES (300 = 310+330)  Short-term liabilities  1 Short-term borrowing  2 Trade accounts payable  3 Advances from customers  4 Taxes and payable to state budget  5 Payable to employees  6 Payable expenses  9 Other short-term payables  Long-term liabilities	273 270 Code 300 310 311 312 313 314 315 316 319 330	Note	43,344,320 5,570,313,935,748 Mar. 31, 2008 1,892,139,199,813 1,627,084,959,210 1,121,266,789,374 293,768,600,383 57,763,309,890 102,365,487,170 10,624,250,119 17,909,240,682 23,387,281,592 265,054,240,603	43,344,320 4,756,794,819,272 Jan. 01, 2008 1,533,364,217,971 1,268,386,837,443 653,132,655,452 328,712,116,589 75,210,770,196 113,937,336,138 14,744,808,426 13,722,667,471 68,926,483,171 264,977,380,528

336	16,119,747,831	16,119,747,831
400	3,587,379,473,563	3,142,550,739,733
<b>410</b> V.2	2 3,581,890,285,887	3,121,496,225,838
411	1,320,000,000,000	1,320,000,000,000
412	1,315,000,000,000	1,315,000,000,000
413	0	0
414	0	0
415	0	0
416	2,570,520,756	2,553,408,756
417	0	0
418	34,231,645,914	34,196,465,655
419	0	0
420	910,088,119,217	449,746,351,427
421	0	0
430	5,489,187,676	21,054,513,895
431	5,489,187,676	21,054,513,895
500	90,795,262,372	80,879,861,568
	89,510,000,000	79,000,000,000
	1,285,262,372	1,879,861,568
440	5,570,313,935,748	4,756,794,819,272
	400 410 V.2 411 412 413 414 415 416 417 418 419 420 421 430 431 500	400       3,587,379,473,563         410       V.22       3,581,890,285,887         411       1,320,000,000,000         412       1,315,000,000,000         413       0         414       0         415       0         416       2,570,520,756         417       0         418       34,231,645,914         419       0         420       910,088,119,217         421       0         430       5,489,187,676         431       5,489,187,676         500       90,795,262,372         89,510,000,000       1,285,262,372

#### **Hoa Phat Group Joint Stock Company**

## **INCOME STATEMENT**

**Quarter 1/2008** 

No. Items	Code	Note _	Quarter 1/2008	Unit: VND Accumulation
1 Sales	01	VI.25	2,307,629,548,155	2,307,629,548,155
2 Deductions	02		21,639,939,739	21,639,939,739
3 Net sales and services (10=01 - 02)	10		2,285,989,608,416	2,285,989,608,416
4 Cost of goods sold	11	VI.27	1,732,408,734,192	1,732,408,734,192
5 Gross profit (20= 10 - 11)	20		553,580,874,224	553,580,874,224
6 Financial income	21	VI.26	23,418,409,064	23,418,409,064
7 Financial expenses	22	VI.28	13,872,741,596	13,872,741,596
- Include: Interest expenses	23		12,608,915,431	12,608,915,431
Loss for selling foreign currencies			0	0
8 Selling expenses	24		21,232,381,018	21,232,381,018
9 General & administrative expenses	25		24,025,275,143	24,025,275,143
10 Net operating profit (30={20+(21-22)-(24+25)})	30		517,868,885,531	517,868,885,531
11 Other income	31		4,166,858,349	4,166,858,349
12 Other expenses	32		1,129,766,199	1,129,766,199
13 Other profit (40= 31 - 32)	40		3,037,092,150	3,037,092,150
14 Gain/loss in associate or joint-venture companies	50		0	0
15 Profit before tax (60=30+40+50)	60		520,905,977,681	520,905,977,681
16.1 Current corporate income tax expenses	61	VI.30	70,783,816,673	70,783,816,673
16.2 Deferred corporate income tax expenses	62	VI.30	(1,677,469,267)	(1,677,469,267)
17 Profit after tax (70=60-61-62)	70		451,799,630,275	451,799,630,275
17.1 Minority interest			1,297,348,130	1,297,348,130
17.2 Profit after tax of parent company's shareholder			450,502,282,145	450,502,282,145
18 EPS (VND/share)			3,423	3,423

#### **Hoa Phat Group Joint Stock Company**

# CASH FLOWS STATEMENT

Quarter 1/2008 (Indirect method)

<b>Quality</b> 2,2000 (21111-000 211011011)		Unit: VND
Items	Code Note	Fr. Jan. 01, 2008 to Mar. 31, 2008
I. CASH FLOWS FROM OPERATING ACTIVITIES:		
1. Profit before tax	1	521 911 056 089
2. Adjustment in accounts		
Fixed assets depreciation	2	42 259 514 232
Provisions	3	- 738 000 000
Unrealized foreign exchange difference loss/gain	4	- 478 379 993
Loss/gain from investment	5	- 14 943 525 153
Interest expenses	6	12 608 915 431
3. Operating profit before the changes of current capital	8	560 619 580 606
Changes in accounts receivable	9	- 999 137 446 900
Changes in inventories	10	- 236 621 020 864
Changes in trade payables (exclude interest payable, income tax payable)	11	256 379 153 154
Changes in prepaid expenses	12	- 3 692 688 933
Paid interest	13	- 12 332 306 262
Paid corporate income tax	14	- 54 326 035 799
Other receivables	15	26 253 581 851
Other payables	16	- 43 114 963 099
Net cash provided by (used in) operating activities	20	- 505 972 146 245
II. CASH FLOWS FROM INVESTING ACTIVITIES:		
1. Cash paid for purchase of capital assets and other long-term assets	21	- 39 051 035 205
2. Cash received from liquidation or disposal of capital assets and other long-term assets	22	919 532 917
3. Cash paid for lending or purchase debt tools of other companies	23	-1 080 850 000 000
4. Withdrawal of lending or resale debt tools of other companies	24	1 018 730 000 000
5. Cash paid for joining capital in other companies	25	
6. Withdrawal of capital in other companies	26	
7. Cash received from interest, dividend and distributed profit	27	13 963 323 434

Net cash used in investing activities	30		<i>- 86 288 178 854</i>
III. CASH FLOWS FROM FINANCING ACTIVITIES:			
1. Cash received from issuing stock, other owners' equity	31		10 510 000 000
2. Cash paid to owners' equity, repurchase issued stock	32		
3. Cash received from long-term and short-term borrowings	33		1 394 515 330 581
4. Cash paid to principal debt	34		- 804 893 975 710
5. Cash paid to financial lease debt	35		- 502 200 000
6. Dividend, profit paid for owners	36		- 1 397 417 873
Net cash (used in) provided by financing activities	40		598 231 736 998
Net cash during the period $(50 = 20+30+40)$	50		5 971 411 899
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	60		399 322 647 501
Influence of foreign exchange fluctuation	61		
CASH AND CASH EQUIVALENTS AT END OF YEAR (70 = 50+60+61)	70	01	405 294 059 400